Prepare to Participate: **High Reliability Leadership**

Rounding to Influence
HRO Leadership Bundle Workshop

**Think** In Advance

☐ About how you build and reinforce expectations to your staff on a regular basis?

☐ About how you develop a sense of accountability for actions on the part of your direct reports while making them feel part of a team working toward a common goal?

☐ About the last time you had focused, one-on-one conversations with individual staff members? Did you focus on clearly defining the core values of your organization in order to define the “why” for certain behavioral expectations? Did you clearly define or assess the expectations you have in their day-to-day activities? Did you ask them if they had any concerns that made it difficult to achieve your expectations?

**Read** In Advance


☐ Ketterhagen, J. P. Confessions of a Multi-Level Marketer. (attached)